


**CITY OF NEWTON, MASSACHUSETTS  
PURCHASING DEPARTMENT  
COMPARISON OF BIDS**

**INVITATION # 11-82  
NPS -Newton North High School (NNHS) Television Studio Lighting #203**

**Bid Opening Time: 10:00 A.M, May 19, 2011**  
**School Dept- Cindy Brown**

<b>Bidder:</b>		<b>High Output, Inc</b>	<b>Barbizon Light of NE</b>
<b>NNHS Television Studio Lighting</b>		<b>\$57,799.00</b>	<b>\$64,622.01</b>

**Award Recommended to:**

\_\_\_\_\_  
  
\_\_\_\_\_  
*NPS Purchasing Manager*

6/10/2011  
\_\_\_\_\_  
*Date*

\_\_\_\_\_  
*Chief Procurement Officer*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
Mayor Setti D. Warren or his designee

\_\_\_\_\_  
*Date*

<b>NOTES REGARDING SUBMITTED BIDS</b>
<b>Total's Corrected by Excel</b>
<b>Lowest Approved Bidder</b>
<b>Non-responsive Bidder</b>

High Output is deemed non-responsive based on their bidding on Kino Flo lighting that is not an approved equal. Kino Flo runs on a DMX system which requires more cables making the lights more cumbersome, they are more than twice the size of the bid requested lighting and produce less than 50% of the efficiency output. In addition, these Kino Flo lights cannot be focused easily and would require additional honeycomb grids that were not added to this quote.